



## Show-Me Entrepreneurial Grants for Agriculture (SEGA) *Fee Offset Program*

The Missouri Agricultural and Small Business Development Authority's (MASBDA's) objective for this program is to offset costs to Missouri value-added agricultural enterprises associated with food processing and food safety laboratory services including nutritional facts labeling, pH, water activity, microbiological services, and process authority review.

An agricultural product is defined as: An agricultural, horticultural, viticultural, or vegetable product; growing of grapes that will be processed into wine; bees; honey; fish or other aquacultural product; planting seed; livestock; livestock product; forestry product; or poultry or poultry product, in its natural state.

Value-added agriculture is defined as:

- A change in the physical state or form of the product.
- The production of a product in a manner that enhances its value, as demonstrated through a business plan.
- The physical segregation of an agricultural commodity or product in a manner that results in the enhancement of the value of that commodity or product.

As a result of the change in physical state or the manner in which the agricultural commodity or product is produced and segregated, the customer base for the commodity or product is expanded and a greater portion of revenue derived from the marketing, processing or physical segregation is made available to the producer of the commodity or product.

The University of Missouri's Food Processing and Safety Lab (MU-FPSL) will allow operations physically located in Missouri to utilize MU-FPSL services related to food processing testing and labeling. MU-FPSL will invoice MASBDA monthly for the listed services in this document at rates shown below.

**The *SEGA Fee Offset Program* will begin on March 1, 2023, and MU-FPSL services provided on or after that date are eligible for reimbursement. The program cost will be evaluated monthly, and MASBDA will post any pause or termination of the program on its website ([masbda.com](http://masbda.com)), depending on the total costs incurred under this program.**

**Operations who have used an accredited food process authority outside the State of Missouri for food processing services can send MASBDA an itemized receipt from the lab along with their full business address and phone and email contact and will be reimbursed for the services up to the MU-FPSL rates below. The maximum amount an operation can obtain through this program is \$250.**

**Fee Offset Requirements:**

Participating operations using MU-FPSL services will need to provide MU-FPSL with the following information:

- 1) Business name,
- 2) Address,
- 3) Phone number, and
- 4) Email address.

MU-FPSL’s invoice, which includes this business information and the services provided, will be forwarded to MASBDA on a monthly basis.

MU-FPSL will determine an operation’s need for its services.

MU-FPSL will use the following rates for reimbursement of services.

<b>Individual test and services</b>	<b>Cost (\$)</b>
pH	10
Water Activity	25
Total Aerobic Plate Count	20
Molds & Yeast	20
<i>E. coli</i> / coli form	20
<i>Salmonella</i>	20
Environmental <i>Listeria</i>	20
Lactic acid bacteria	20
Nutritional facts label	100
Process authority review services (acid and acidified foods)	\$200/ product

**INVOICE SUBMISSION**

Operations seeking reimbursement from MASBDA for out-of-state food processing services should send their information to:

Missouri Agricultural and Small Business Development Authority  
P.O. Box 630  
1616 Missouri Boulevard  
Jefferson City, MO 65102  
Email: [masbda@mda.mo.gov](mailto:masbda@mda.mo.gov)  
Fax: (573) 522-2416

For additional information, call (573) 751-2129, or visit our website at [masbda.com](http://masbda.com).